

## Message Text

UNCLASSIFIED

PAGE 01 ROME 05630 161820Z

15

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

----- 040891

R 161621Z APR 75

FM AMEMBASSY ROME

TO SECSTATE WASHDC 0651

UNCLAS ROME 5630

E.O. 11652: N/A

TAGS: BEXP, IT

SUBJECT: MAJOR PROJECT: COLLINS RADIO WINS BID FOR ROME  
MESSAGE SWITCHING CENTER

REF: A-122 OF FEB. 21, 1974

1. MINISTER OF TREASURY COLOMBO TODAY SIGNED AUTHORIZATION FOR MINISTRY OF POSTS AND TELECOMMUNICATIONS TO BEGIN DISBURSEMENTS ON CONTRACT WITH COLLINS RADIO FOR FIRST PHASE OF CONSTRUCTION IN ROME OF CENTRAL SWITCHGEAR SYSTEM (FOR TELEX) VALUED AT \$ 12.8 MILLION. COLLINS WILL HAVE OPTION FOR CONSTRUCTION OF SECOND PHASE, FOR ADLBEWUJ IDRCUTRY VALUED AT \$ 6.2 MILLION, TO BEGIN WITHIN 32 MONTHS. TOTAL VALUE OF CONTRACT IS FOR \$ 19 MILLION.

2. AWARD REPRESENTS INTENSIVE AND OFTEN BITTER COMPETITION BETWEEN COLLINS AND ITALIAN SUBSIDIARIES OF SID - SIEMENS AND FACE - STANDARD THAT HAS LASTED OVER TWO YEARS. AMBASSADOR HAS FREQUENTLY INTERVENED WITH SEVERAL GOI MINISTERS IN SUPPORT OF COLLINS BID, POINTING OUT THE NEED FOR THIS US FIRM TO ENTER INTO THE COMPETITIVE BIDDING AND OFFER ITS ADVANCED TECHNOLOGIES. WE ARE GREATLY PLEASED THAT, AFTER YEARS OF HARD WORK, BY ALL CONCERNED, US COMPANY WAS FINALLY AWARDED CONTRACT. BEAUDRY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ROME05630  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750133-1044  
**From:** ROME  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 48  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
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**Original Previous Classification:** n/a  
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**Review Comment:** n/a  
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**Review Date:** 24 NOV 2003  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: COLLINS RADIO WINS BID FOR ROME MESSAGE SWITCHING CENTER  
**TAGS:** BEXP, IT  
**To:** STATE  
**Type:** TE  
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